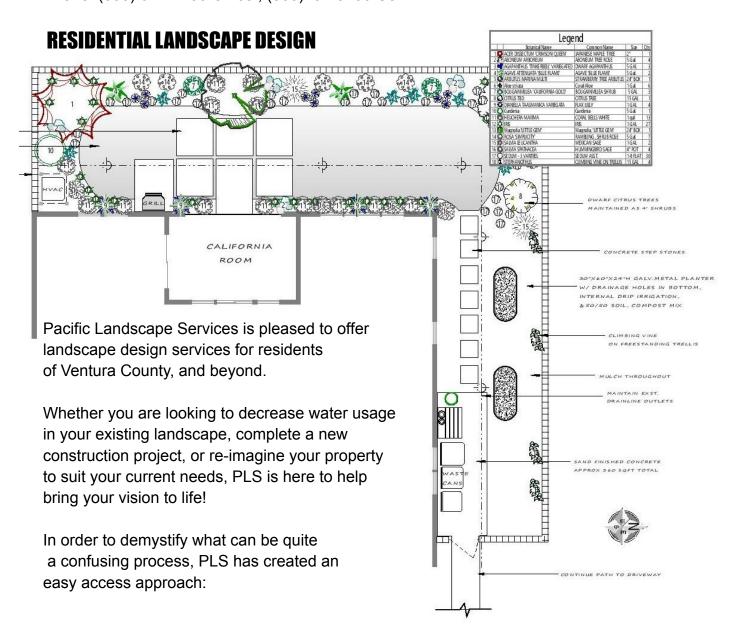
JMB Services, Inc James Baron 1200 Paseo Camarillo, Suite #175 Camarillo, CA 93010

Phone: (805) 647-1733 Office, (805)732-0260 Cel





*Example of backyard design plan





STEP 1: Consultation Once you sign up for the design package,

a 50% deposit begins the process.

A designer will contact you within 2 weeks for a home consultation appointment. During this ½ hr to 1hr consultation, the designer will discover your objectives and develop a sense of your style. Please give some thought to your preferred colors, likes and dislikes, and maintenance capabilities, to discuss with your designer. If you have photos to help explain what you are looking for, they are always appreciated. Issues like: the style of your home's architecture, existing elements to remain, new elements desired, Views, site challenges, and proper scale of planting are noted. And, of course, minimizing resource inputs, like maintenance and water, are always at the forefront of creating a design suitable for today's lifestyles. After the consultation the designer will remain on property to take measurements & photos.

STEP 2: Design With all the information gathered during the consultation, your designer goes back to the office to create a single sheet concept plan that reflects your needs. This plan includes: location of existing elements to remain, representation of new hardscape elements with notated descriptions and suggested materials, and a planting plan with legend, showing quantities, sizes and identifying plants by botanical and common name. If landscape lighting is desired, fixtures will be located and on the plan and called out by type.

This plan is conceptual in nature, and not intended as a construction document. Implementation details are generally developed during the construction phase of the project. The plan does not include: irrigation plans, detail drawings of hardscape elements, elevations, 3d views, plan check submittal, addressing red lines, or subsequent revisions. Your designer can quote a price directly to you, should you require any of these.

The design process can take anywhere between 2 to 6 weeks. The designer will give you a more accurate time frame estimate during consultation.

STEP 3: Presentation The completed plan is delivered to the Pacific Landscape Services office in Camarillo. You will be called for an appointment where the design is presented to you and your questions are answered.

The balance of your design fee is due at this meeting.

You will receive a 24"x36" copy of the design, and a .pdf copy will be emailed to you.

STEP 4: Installation Quote Pacific Landscape Services retains a copy of your landscape design for the purpose of quoting the installation. You will be contacted so that a construction professional can meet with you onsite, to discuss the implementation of the design. PLS is a full service construction company. All site preparation, irrigation, hardscape, lighting and softscape elements can be included on your quote. If completing the design in phases is something you want to do, the logistics of this will be discussed. You will be given a time estimate of when to expect the price quote to be completed.

*Participation in this design program does not obligate you to use PLS for installation, however, the labor credits you receive are applicable to work done by PLS. You are welcome to send the .pdf to other contractors for quotes.

PRICING



FRONT OR BACK YARD DESIGN:

\$800.00 (WITH \$30

Focus on one yard - up to 3500 square feet of <u>existing landscape</u>, 5000 square feet new construction For larger areas, add one more design fee/labor credit per additional 3500 square feet, or 5000 square feet new construction

*acreage and very large properties can be assessed and priced individually

FULL PROPERTY DESIGN:

\$1600.00 (WITH \$600.00 LABOR CREDIT)

Front, Back and side yards (if applicable) - up to 7000 square feet of **existing landscape**, 10000 square feet new construction

For larger areas, add one more design fee/labor credit per additional 3500 square feet, or 5000 square feet new construction

*acreage and very large properties can be assessed and priced individually

WATER USAGE AUDIT:

\$800.00 (WITH \$300.00 LABOR CREDIT)

If your landscape is in good shape, but you want to take steps to reduce water use, a plan (generalized and not to scale) of the property can be generated detailing the water saving opportunities noted during the consultation. Any new projects will be designed to fit seamlessly within your existing landscape.

One design fee/ labor credit applies for a lot size of up to 10000 square feet

*New design plans will already be focused on appropriate planting varieties and rainwater infiltration. If you would like to include active water harvesting options in a new design **add \$200.00** to the prices above

Strategies might include: replacement of thirsty plant varieties, rainwater infiltration, rainwater harvesting, greywater use, planting shade zones, and more...

*acreage and very large properties can be assessed and priced individually

HOA, FARMS, RANCHES, AND MULTI-USE PROPERTIES:

CALL FOR OUOTE

PLS loves the added challenge of designing and building landscapes with specialized usage. Ensuring that your property functions efficiently while looking its best is an issue that our years of experience make us particularly suited to address.

Examples of projects we have completed over the years can be made available on request.

RESIDENTIAL LANDSCAPE DESIGN AGREEMENT



Client name:		
Jobsite Address:		
Phone and Email		
the standard size and th	e (If you don't know, just steet designer will figure it out for you once a site will be agreed upon before design work is after site plan is generated	te plan
ITEM	DESCRIPTION	PRICE
Design Front, Back, Full Property, or Audit only		\$0.00
Additional square footage		\$0.00
Add Water Usage Audit		\$0.00
Price Quoted		\$0.00
Notes		\$0.00
	Total	\$0.00
*50% deposit due at time of	<u>order</u>	
I have read and understand X	the terms of this agreement as described in this do	cument.
How did you hear about us?		